



**Groupama**  
ASSET MANAGEMENT

Paris, le 20 Septembre 2016

## Inflow of 4.5 billion euros from the third party clients of Groupama Asset Management since January 2016

***Thanks to net inflow from its external clients of 4.5 billion euros for the year up to 31/08/2016, combined with sustained international development, Groupama Asset Management is significantly reinforcing its assets under management. As testimony to the quality and regularity of its performance, the funds managed by Groupama Asset Management have won 3 new prizes at the ceremony for the "Corbeilles" awards of the monthly financial magazine "Mieux Vivre Votre Argent" published by L'Express<sup>1</sup>.***

### **Dynamic inflow in France and on international markets**

This dynamic inflow of 4.5 billion euros is driven by the key competencies of Groupama Asset Management, namely its provision of alternative solutions in the context of low rates - in particular the Groupama Cash Equivalent and G Fund Alpha FixedIncome funds - its expertise in convertible bonds and European small and mid caps, testified by extremely solid track records, and finally its expertise and know-how in asset management developed on behalf of the Group and implemented under mandates from third party institutional investors.

At the same time, the internationalization of Groupama Asset Management is continuing, both in the company's traditional terrains (Spain and Italy) and on new markets. For example, development in Spain has accelerated since early 2016, with distributed assets there now passing the one billion euro mark. Additionally, marketing in French-speaking Europe is expanding, while the first subscriptions from Chile have now been registered as a consequence of the distribution partnerships established at the beginning of the year. The total amount of assets managed on behalf of foreign clients (from both inside and outside the group) has now attained 10.3 billion euros.

Philippe Setbon, CEO of Groupama Asset Management, welcomes these good results: *"These inflow figures confirm the wisdom and foresight of the development strategy implemented over the last 2 years. This strategy has been built on the foundation of our core competencies, in combination with the creation of products that meet the new demands of clients and the new market environment.*

<sup>1</sup>Ceremony of 19 September 2016. These prizes were awarded on the basis of relative performance in the comparables category. A detailed description of the methodology of the Corbeilles awards is available on our website.

#### **About the Groupama Group**

Backed by its three brands – Groupama, Gan, and Amaguiz – the Groupama Group, one of the leading mutual insurers in France, carries out its insurance, banking, and service businesses in 11 countries. The Group has 13 million customers and 33,500 employees throughout the world. Find all the latest Groupama Group news on its website ([www.groupama.com](http://www.groupama.com)) and Twitter account ([@GroupeGroupama](https://twitter.com/GroupeGroupama))



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*As a result, for example, in 31/08/2016, for the first time, we crossed the symbolic milestone of 100 billion euros of managed assets"*

Thierry Goudin, Development Manager, adds: *"Our growth on international markets is continuing, and we are confident in our future development prospects, despite a context that remains uncertain. We will continue to rely on our strong and recognized existing competences in order to accelerate our expansion, both in France and on international markets."*

### **Accolades for management performance**

In continuing its development, it is true that Groupama Asset Management can rely on recognized competencies that generate high performance even in extremely volatile market environments.

The funds managed by Groupama Asset Management and marketed by Groupama Banque have been awarded with the second "Corbeille d'Or" for their performance over 1 year, and the second "Corbeille Long Terme" for long-term performance over a period of 5 years by French magazine "Mieux Vivre Votre Argent".

In addition, the range of shares eligible for the French *Plan d'Epargne Actions* ("PEA" - share investment account), where Groupama demonstrates the quality of its management convictions, was awarded the Certificate for the "Best 1-year PEA Range".

For Philippe Setbon: *"Beyond our performance, this prize is a reward for the quality and efficacy of the management strategies developed by our teams, and for the ability of our research teams to provide our asset managers with good indicators to ensure optimal positioning on complex markets."*

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### **About GROUPAMA ASSET MANAGEMENT, Actively Responsible Manager**

Recognized by institutional investors as a key player in France, with a total of €97.1 billion assets under management (on 30/06/2016), Groupama Asset Management is now ranked 9th in the list of top French asset management companies (source: AFG, based on assets under management on 31.12.2015). As a subsidiary of Groupama, France's number 1 mutual insurance company, Groupama Asset Management offers professional investors the benefits of actively responsible multi-discipline management - a long-term management approach that is resolutely active and based on strong research capacity.

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